

# **MEMORANDUM OF UNDERSTANDING (MoU)**

**BETWEEN**

**SSBT's College of Engineering & Technology,  
NH- 06, Bambhori, Jalgaon - 425001**

**Maharashtra**

**(Department of Mechanical Engineering)**

**And**

**Alpha Reverse Engineering and Design  
Solutions Pvt. Ltd.**

**J-520 MIDC Bhosri, Near Anucol Chowk,**

**Pune - 411026**

**Maharashtra**

**15<sup>th</sup> April 2023**



## **MEMORANDUM OF UNDERSTANDING**

This **Memorandum of Understanding** (hereinafter called as the 'MoU') is entered into on this, the 15<sup>th</sup> day of- April -Two Thousand Twenty-three (15.04.2023).

### **By and BETWEEN**

**SSBT's College of Engineering & Technology, Bambhori, Jalgaon-425001 (M.S.)** represented herein by its **Principal, Dr. G. K. Patnaik /Representative, Dr. P. M. Solanki, Coordinator**, (hereinafter referred as '**First Party**', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

### **AND**

**Alpha Reverse Engineering and Design Solutions Pvt. Ltd.** and represented herein by, **Mr. Gajanan Dhotre**, Managing Director (hereinafter referred to as "**Second Party**", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns). (First Party and Second Party are hereinafter jointly referred to as '**Parties**' and individually as '**Party**')

### **WHEREAS:**

- A) First Party is a Higher Educational Institution named: **SSBT's College of Engineering & Technology, Bambhori, Jalgaon.**
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.
- D) Both Parties, being legal entities in themselves desire to sign this MoU for advancing their mutual interest.
- E) **Alpha Reverse Engineering and Design Solutions Pvt. Ltd.** the Second Party is engaged in Business, Manufacturing, Skill Development, Education and R&D Services in the fields of training programmes were launched with intent to create a pool of skilled software professionals to meet the ever-



growing demands of the needs of technical organizations. **Alpha Reverse Engineering and Design Solutions Pvt. Ltd.**, the Second Party having address; J-520 MIDC Bhosri, Near Anucol Chowk, Pune - 411026, Maharashtra. Alpha Reverse Engineering and Design Solutions Pvt. Ltd., in has designed its programmes to build and sharpen the knowledge and skills of IT professionals and students. The courses cater to Mechanical, Civil, Electrical, Embedded, and CAE/CFD.

**NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MoU, THE PARTIES HERETO AGREE AS FOLLOWS:**

#### **CLAUSE 1: CO-OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the Institution and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to them in developing suitable teaching / training systems, keeping in mind the needs of the industry, the Second Party.
- 1.3 The general terms of co-operation shall be governed by this MoU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MoU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MoU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

#### **CLAUSE 2: SCOPE OF THE MoU**

- 2.1 The budding graduates from the institutions could play a key role in technological up-gradation, innovation and competitiveness of an industry. Both parties believe that close co-operation between the two would be of



major benefit to the student community to enhance their skills and knowledge.

- 2.2 **Curriculum Design:** Second Party will give valuable inputs to the First Party in teaching / training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.
- 2.3 **Industrial Training & Visits:** Industry and Institution interaction will give an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career. The Second Party will provide its Labs / Workshops / Industrial Sites for the hands-on training of the learners enrolled with the First Party.
- 2.4 **Assistant in Placement of Students:** Second Party will actively engage to help the placement of students of the First Party into jobs, as per AICTE internship Policy. The Second Party will also register itself on AICTE Internship Policy Portal for disseminating the Internship opportunities available with them.
- 2.5 **Research and Development:** Both Parties in coordination with Mechanical Engineering Department, SSBT's College of Engineering & Technology, Bambhori, Jalgaon have agreed to carry out the joint research activities in the fields of - 3D scanning, 3D Metal Printing, hands on training in 3D scanning, hands on training on dimensioning etc.
- 2.6 **Skill Development Programs:** Second Party to train the students of First Party in coordination with Mechanical Engineering Department, on the emerging technologies in order to bridge the skill gap and make them industry ready.
- 2.7 **Guest Lectures:** Second Party to extend the necessary support to deliver guest lecture to the students of the First Party on the technology trends and in-house requirements.
- 2.8 **Faculty Development Programs:** Second Party to train the Faculties of First Party for imparting industrial exposure/ training as per the industrial requirement considering the National Occupational Standards in concerned sector, if available.
- 2.9 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the



terms specified herein.

- 2.10 There is no financial commitment on the part of the **SSBT's College of Engineering & Technology, Bambhori, Jalgaon-425001 (M.S.)**, the First Party to take up any program mentioned in the MoU. If there is any financial consideration, it will be dealt separately.

### **CLAUSE 3: INTELLECTUAL PROPERTY**

- 3.1 Nothing contained in this MoU shall, by express grant, implication, estoppels or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.

### **CLAUSE 4: VALIDITY**

- 4.1 This Agreement will be valid for Five years (05). It is expressly terminated by either Party on mutually agreed terms, during which period **Alpha Reverse Engineering and Design Solutions Pvt. Ltd** the Second Party, as the case may be, will take effective steps for implementation of this MoU. Any act on the part of **Training Partner** or **Alpha Reverse Engineering and Design Solutions Pvt.**, the Second Party after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MoU.
- 4.2 Both Parties may terminate this MoU upon 30 calendar days' notice in writing. In the event of Termination, both parties have to discharge their obligations.

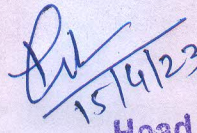
### **CLAUSE 5: RELATIONSHIP BETWEEN THE PARTIES**

- 5.1 It is expressly agreed that **First Party** and **Second Party** are acting under this MoU as independent contractors, and the relationship established under this MoU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MoU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to



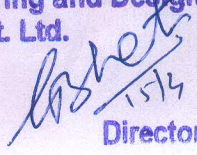
extend credit on behalf of the other Party.

For SSBT's COET

  
15/4/23  
Principal  
Head  
Mechanical Engineering Department  
Representative: Dr. P. G. Damle  
Department of Mechanical Engg.  
SSBT's COET, Jalgaon

For Alpha Reverse Engineering  
and Design Solutions Pvt.

Alpha Reverse Engineering and Design  
Solutions Pvt. Ltd.

  
15/4  
Director  
Director  
Mr. Gajanan Dhotre  
Alpha Reverse Engineering and Design  
Solutions Pvt

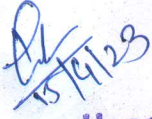


Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the First Party. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Jalgaon (M.S.).



**AGREED:**

For SSBT's COET  
Design

  
15/4/23  
**Head**  
Authorized Signatory  
Mechanical Engineering Department  
SSBT's COET, Bambhori  
Jalgaon, M.S. India

For Alpha Reverse Engineering and

Solutions Pvt.

Alpha Reverse Engineering and Design  
Solutions Pvt. Ltd.

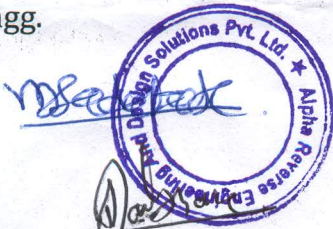
Authorized Signatory

  
15/4  
**Director**

SSBT's College of Engineering & Technology	Alpha Reverse Engineering and Design Solutions Pvt
NH- 06, Bambhori Village, Jalgaon - 425001 Maharashtra, INDIA	-520 MIDC Bhosri, Near Anucol Chowk, Pune - 411026 Maharashtra
Office: 0257-2258391/93/94/95   Fax: 0257-2258392	Contact Details: +919764441164
sscoetjal@gmail.com	grdhotre@alpha3d.in
<a href="http://www.sscotjalgaon.ac.in/">http://www.sscotjalgaon.ac.in/</a>	<a href="http://www.alphadesign.in">www.alphadesign.in</a>

Witness1:

Mr. Mohit D. Sadaphale  
Alpha Reverse Engineering and  
Design Solutions Pvt.  
Engg.



Witness2:

Dr. D. B. Sadaphale  
Asst. Professor  
Department of Mechanical Engg.  
SSBT's COET, Jalgaon



Witness2:

Dr. P. M. Solanki  
Asst. Professor  
Department of Mechanical

SSBT's COET, Jalgaon



# MEMORANDUM OF UNDERSTANDING (MoU)

BETWEEN

SSBT's College of Engineering & Technology,  
NH- 06, Bambhori, Jalgaon - 425001  
Maharashtra  
(Department of Mechanical Engineering)

And

**CADCAMGURU Solutions Pvt. Ltd.**  
Pushkaraj Society, Behind Bharti Vidyapeeth,  
Dhankawali, Pune  
Maharashtra 411043



## MEMORANDUM OF UNDERSTANDING

This **Memorandum of Understanding** (hereinafter called as the 'MoU') is entered into on this, the 16th day of- September-Two Thousand Nineteen (16.09.2019).

### BETWEEN

**SSBT's College of Engineering & Technology, Bambhori, Jalgaon-425001 (M.S.)** represented herein by its **Principal, Dr. K. S. Wani /Representative, P. M. Solanki, Coordinator**, (hereinafter referred as '**First Party**', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors - in-office, administrators and assigns).

### AND

**CADCAMGURU Solutions Pvt. Ltd.** and represented herein by its **Partner, Mr. Prasanna Joshi**, Managing Director (hereinafter referred to as "**Second Party**", company which expression, unless excluded by or repugnant to the subject or context shall include its successors - in-office, administrators and assigns). (First Party and Second Party are hereinafter jointly referred to as '**Parties**' and individually as '**Party**')

### WHEREAS:

- A) First Party is a Higher Educational Institution named: **SSBT's College of Engineering & Technology, Bambhori, Jalgaon.**
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.
- D) Both Parties, being legal entities in themselves desire to sign this MoU for advancing their mutual interest.
- E) **CADCAMGURU Solutions Pvt. Ltd.** the Second Party is engaged in Business, Manufacturing, Skill Development, Education and R&D Services in the fields of training programmes were launched with intent to create a pool of skilled software professionals to meet the ever-growing demands of



the needs of technical organizations. **CADCAMGURU Solutions Pvt. Ltd.**, the Second Party having address; Pushkaraj Society, Behind Bharti Vidyapeeth, Dhankawali, Pune, Maharashtra 411043. CADCAMGURU Solutions Pvt. Ltd., in has designed its programmes to build and sharpen the knowledge and skills of IT professionals and students. The courses cater to Mechanical, Civil, Electrical, Embedded, and CAE/CFD.

**NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MoU, THE PARTIES HERETO AGREE AS FOLLOWS:**

#### **· CLAUSE 1: CO-OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the Institution and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.
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#### **CLAUSE 2: SCOPE OF THE MoU**

- 2.1 The budding graduates from the institutions could play a key role in technological up-gradation, innovation and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and



knowledge.

- 2.2 **Curriculum Design:** Second Party will give valuable inputs to the First Party in teaching / training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.
- 2.3 **Industrial Training & Visits:** Industry and Institution interaction will give an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career. The Second Party will provide its Labs / Workshops / Industrial Sites for the hands-on training of the learners enrolled with the First Party.
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- 2.10 There is no financial commitment on the part of the **SSBT's College of Engineering & Technology, Bambhori, Jalgaon-425001 (M.S.)**, the First Party to take up any program mentioned in the MoU. If there is any financial consideration, it will be dealt separately.

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### **CLAUSE 4: VALIDITY**

- 4.1 This Agreement will be valid for Five years (05). It is expressly terminated by either Party on mutually agreed terms, during which period **CADCAMGURU Solutions Pvt. Ltd** the Second Party, as the case may be, will take effective steps for implementation of this MoU. Any act on the part of **Training Partner** or **CADCAMGURU Solutions Pvt.**, the Second Party after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MoU.
- 4.2 Both Parties may terminate this MoU upon 30 calendar days' notice in writing. In the event of Termination, both parties have to discharge their obligations.

### **CLAUSE 5: RELATIONSHIP BETWEEN THE PARTIES**

- 5.1 It is expressly agreed that **First Party** and **Second Party** are acting under this MoU as independent contractors, and the relationship established under this MoU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MoU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.



For SSBT's COET

*Narveed*  
16/9.

Principal

Representative: Er. N. K. Patil

Department of Mechanical Engg.  
SSBT's COET, Jalgaon

**Head**  
**Mechanical Engineering Department**  
**SSBT's COET, Bambhori**  
**Jalgaon, M.S. India**

For CADCAMGURU Solutions Pvt.

*Uttam*  
16/09

Partner

Mr. Uttam Patil

Head, Training & Placement, Sales & Marketing  
**CADCAMGURU Solutions Pvt**

Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the First Party. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Jalgaon (M.S.).





**AGREED:**

For SSBT's COET

Nameesh  
16/9.

Authorized Signatory

**Head**  
**Mechanical Engineering Department**  
**SSBT's COET, Bambhori**  
**Jalgaon, M.S. India**

For CADCAMGURU Solutions Pvt.

Uttam Patil  
16/9.

Authorized Signatory

<b>SSBT's College of Engineering &amp; Technology</b>	<b>CADCAMGURU Solutions Pvt</b>
NH- 06, Bambhori Village, Jalgaon - 425001 Maharashtra, INDIA	Pushkaraj Society, Behind Bharti Vidyapeeth, Dhankawali, Pune, Maharashtra 411043
Office: 0257-2258391/93/94/95   Fax: 0257-2258392	Contact Details: 9168608004
sscoetjal@gmail.com	Akshay.joshi@cadcamguru.com
<a href="http://www.sscoetjalgaon.ac.in/">http://www.sscoetjalgaon.ac.in/</a>	<a href="http://www.cadcamguru.com">www.cadcamguru.com</a>

Witness1: Akshay

Mr. Akshay Joshi

CADCAMGURU Solutions Pvt.

Witness2: P. M. Solanki

P. M. Solanki

Asst. Professor

Department of Mechanical Engg.

SSBT's COET, Jalgaon





# **MEMORANDUM OF UNDERSTANDING (MoU)**

**BETWEEN**

**SSBT's College of Engineering & Technology,  
NH- 06, Bambhori, Jalgaon - 425001  
Maharashtra  
(Department of Mechanical Engineering)**

**And**

**Kiran Machine Tools, Jalgaon  
Maharashtra 425001**



## MEMORANDUM OF UNDERSTANDING

This **Memorandum of Understanding** (hereinafter called as the 'MoU') is entered into on this, the (Date) 26<sup>th</sup> day of- April-Two Thousand Twenty-Three (26.04.2023).

### BETWEEN

**SSBT's College of Engineering & Technology, Bambhori, Jalgaon-425001 (M.S.)** represented herein by its **Principal, Dr. G. K. Patnaik /Representative, Dr. P. G. Damle, HOD, Mechanical Engg.** (hereinafter referred as '**First Party**', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

### AND

**Kiran Machine Tools, Jalgaon** and represented herein by its **Dr. R.B. Chaudhari**, Managing Director (hereinafter referred to as "**Second Party**", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns). (First Party and Second Party are hereinafter jointly referred to as '**Parties**' and individually as '**Party**')

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- E) **Kiran Machine Tools, Jalgaon**, the Second Party is engaged in Business, Manufacturing, Skill Development, Education and R&D Services in the fields of training programmes were launched with intent to create a pool of skilled software professionals to meet the ever-growing demands of the needs of technical organizations. **Kiran Machine Tools, Jalgaon Pvt. Ltd.,**



the Second Party having address; MH SH 186, MIDC, Jalgaon, Maharashtra 425003. **Kiran Machine Tools, Jalgaon**, in has designed its programmes to build and sharpen the knowledge and skills of IT professionals and students. The courses cater to Mechanical, Civil, Electrical.

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For SSBT's COET

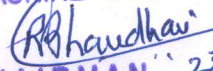
  
Principal Representative:  
Dr. Prajitsen G. Damle  
Head, Department of Mechanical Engg.  
SSBT's COET, Jalgaon

Head  
Mechanical Engineering Department  
SSBT's COET, Bambhori  
Jalgaon, M.S. India



For Kiran Machine Tools, Jalgaon

For KIRAN MACHINE TOOLS PVT.LTD.

  
CHAIRMAN 27/04/23

Dr. R.B. Chaudhari  
Kiran Machine Tools,  
Jalgaon,

Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the First Party. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Jalgaon (M.S.).



**AGREED:**

For SSBT's COET

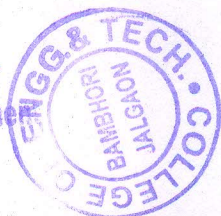
For Kiran Machine Tools, Jalgaon

For KIRAN MACHINE TOOLS PVT.LTD.

*R Bhandari*  
CHAIRMAN 27/04/23

*[Signature]*  
Authorized Signatory

Mechanical Engineering Department  
SSBT's COET, Bambhori  
Jalgaon, M.S. India



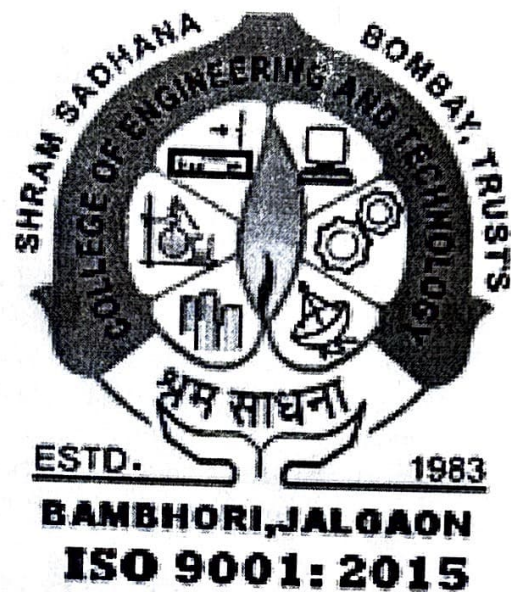
Authorized Signatory

SSBT's College of Engineering & Technology	Kiran Machine Tools, Jalgaon
NH- 06, Bambhori Village, Jalgaon - 425001 Maharashtra, INDIA	MH SH 186, MIDC, Jalgaon, Maharashtra 425003
Office: 0257-2258391/93/94/95   Fax: 0257-2258392	Contact Details: 9823070519
sscoetjal@gmail.com	Email id: kmtlindia@kmtsprings.com
<a href="http://www.sscoetjalgaon.ac.in/">http://www.sscoetjalgaon.ac.in/</a>	Website:- <a href="https://www.kmtsprings.com/">https://www.kmtsprings.com/</a>



# MEMORANDUM OF UNDERSTANDING (MoU)

BETWEEN



Shram Sadhana Bombay Trust's  
College of Engineering & Technology, Bambhori, Jalgaon

And



Passenger Drone Research Pvt. Ltd., Nashik



This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this 19<sup>th</sup> June, 2024 between

**Shram Sadhana Bombay Trust's College of Engineering & Technology**, Post Box# 94, A/P. Bambhori, Tal. Dharangaon, Jalgaon-425 001, Maharashtra, (hereinafter called as the 'SSBTCOE') the First Party represented herein by its **Principal, Dr. Girish Kumar Patnaik**.

and

**Passenger Drone Research Pvt. Ltd.**, 6th Floor, Royale Arc Avenue, ITI Signal, Near Indian Oil Petrol Pump, Nashik – 422007, Maharashtra, (hereinafter called as the 'PDRL'), the Second Party, and represented herein by its **Head – Training & Certification, Mr. Vishal Joshi**.

WHEREAS:

- A) First Party is a Higher Educational Institution named: **Shram Sadhana Bombay Trusts College of Engineering & Technology (SSBTCOE)** at Bambhori, Jalgaon, which is the one of the important industrial town & district headquarters of Maharashtra state. SSBT COET campus is lush green spread over 25 acres area and located on the bank of River Girna. The campus is well equipped with important amenities such as classrooms, drawing halls, laboratories, seminar halls, library, computer center, workshop facilities etc. The College also offers Post Graduate (PG) courses & Ph.D. programmes.
- B) **Passenger Drone Research Pvt. Ltd. (PDRL)**, the Second Party is a Drone Software Company offering AeroMegh as a SaaS platform for Transforming Drone Data into Actionable Insights. AeroMegh is designed to deliver an End-to-End stack for Flying and Capturing, Processing and Analyzing. AeroMegh allows to carry challenging tasks by saving important aspect of life, Time and Money by resulting in Creating More Time to Live.
- C) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- D) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Certification, Technical Workshops, Expert Sessions, Career Guidance, Consultancy, Projects, Internship & Placement Support (based on the technical skills and requirements), Drone Center of Excellence at SSBTCOE.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

## CLAUSE 1 CO-OPERATION

1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.



**PRINCIPAL**

SSBT's College of Engineering & Technology  
Bambhori, Jalgaon-425001 (M.S.)





1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.

1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

## **CLAUSE 2 SCOPE OF THE MoU**

2.1 Industrial Training & Visits: Industry and Academia interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to involve in Industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work.

2.2 Drone Center of Excellence: Both, the First Party and Second Party agreed to launch Center of Excellence at SSBTCOE, wherein First Party will provide

a) necessary infrastructure, academic facilities and equipment's required to setup the Drone Center of Excellence b) Open Space/ ground to conduct on-ground Drone Flying & Testing, Demonstrations, Workshops. Whereas, Second Party (PDRL) will provide the Training in the field of Drone Technology, Software Applications, Career Guidance, Paid Examination and Certifications.

2.3 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.

2.4 Internships and Placement of trained students: Second party will actively engage to help the delivery of the training to the possible extent and Internships, placement assistance to the students on best effort basis with respect to in house requirements as well as industry connects.

2.5 There is no financial commitment on the part of both the First Party and Second Party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.

2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

## **CLAUSE 3 VALIDITY**

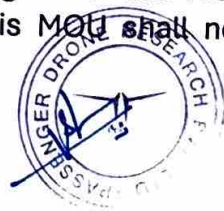
3.1 This Agreement will be valid until 3 years from the date of signing of this MoU. The validity of the MOU can further be extended / renewed with mutual consent in writing by both the parties. It will come to an end if it is expressly terminated by either Party on mutually agreed terms, with prior notice of one month, during the said tenure.

## **CLAUSE 4 RELATIONSHIP BETWEEN THE PARTIES**

4.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

**PRINCIPAL**

SSBT's College of Engineering & Technology  
Bambhori, Jalgaon-425001(M.S.)





---

For SSBT's College of Engineering & Technology

Dr. Girish Kumar **PRINCIPAL**  
Principal SSBT's College of Engineering & Technology  
Bambhori, Jalgaon-425001(M.S.)



---

For Passenger Drone Research P. Ltd.

Vishal Joshi  
Head - Training & Certification





# **MEMORANDUM OF UNDERSTANDING (MoU)**

**BETWEEN**

**SSBT's College of Engineering & Technology,  
NH- 06, Bambhori, Jalgaon - 425001  
Maharashtra  
(Department of Mechanical Engineering)**

**And**

**Swami Vessels Pvt. Ltd.  
N -101, MIDC, Ind. Area, Jalgaon - 425003,  
Maharashtra, India.**



## MEMORANDUM OF UNDERSTANDING

This **Memorandum of Understanding** (hereinafter called as the 'MoU') is entered into on this, the (Date) 26<sup>th</sup> day of- April-Two Thousand Twenty-Three (26.04.2023).

### BETWEEN

**SSBT's College of Engineering & Technology, Bambhori, Jalgaon-425001 (M.S.)** represented herein by its **Principal, Dr. G. K. Patnaik /Representative, Dr. P. G. Damle, HOD, Mechanical** (hereinafter referred as '**First Party**', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

### AND

**Swami Vessels Pvt. Ltd., Jalgaon** and represented herein by its **Mr. A.K. Ingale, Managing Director** (hereinafter referred to as "**Second Party**", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns). (First Party and Second Party are hereinafter jointly referred to as '**Parties**' and individually as '**Party**')

### WHEREAS:

- A) First Party is a Higher Educational Institution named: **SSBT's College of Engineering & Technology, Bambhori, Jalgaon.**
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.
- D) Both Parties, being legal entities in themselves desire to sign this MoU for advancing their mutual interest.
- E) **Swami Vessels Pvt. Ltd., Jalgaon**, the Second Party is engaged in Business, Manufacturing, Skill Development, Education and R&D Services in the fields of training programmes were launched with intent to create a pool of skilled software professionals to meet the ever-growing demands of the needs of technical organizations. **Swami Vessels Pvt. Ltd., Jalgaon**, the



Second Party having address; N -101, MIDC, Ind. Area, Jalgaon - 425003, Maharashtra, India. **Swami Vessels Pvt. Ltd., Jalgaon**, in has designed its programmes to build and sharpen the knowledge and skills of IT professionals and students. The courses cater to Mechanical, Civil, Electrical.

**NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MoU, THE PARTIES HERETO AGREE AS FOLLOWS:**

#### **CLAUSE 1: CO-OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the Institution and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to them in developing suitable teaching / training systems, keeping in mind the needs of the industry, the Second Party.
- 1.3 The general terms of co-operation shall be governed by this MoU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MoU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MoU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

#### **CLAUSE 2: SCOPE OF THE MoU**

- 2.1 The budding graduates from the institutions could play a key role in technological up-gradation, innovation and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.



- 2.2 **Curriculum Design:** Second Party will give valuable inputs to the First Party in teaching / training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.
- 2.3 **Industrial Training & Visits:** Industry and Institution interaction will give an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career. The Second Party will provide its Labs / Workshops / Industrial Sites for the hands-on training of the learners enrolled with the First Party.
- 2.4 **Assistant in Placement of Students:** Second Party will actively engage to help the placement of students of the First Party into jobs, as per AICTE internship Policy. The Second Party will also register itself on AICTE Internship Policy Portal for disseminating the Internship opportunities available with them.
- 2.5 **Research and Development:** Both Parties in coordination with Mechanical Engineering Department, SSBT's College of Engineering & Technology, Bambhori, Jalgaon have agreed to carry out the joint research activities in the fields of - training on CNC machines, hands on training in Robot Programming, hands on training on dimensioning etc.
- 2.6 **Skill Development Programs:** Second Party to train the students of First Party in coordination with Mechanical Engineering Department, on the emerging technologies in order to bridge the skill gap and make them industry ready.
- 2.7 **Guest Lectures:** Second Party to extend the necessary support to deliver guest lecture to the students of the First Party on the technology trends and in-house requirements.
- 2.8 **Faculty Development Programs:** Second Party to train the Faculties of First Party for imparting industrial exposure/ training as per the industrial requirement considering the National Occupational Standards in concerned sector, if available.
- 2.9 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein.
- 2.10 **There is no financial commitment on the part of the SSBT's College of**



**Engineering & Technology, Bambhori, Jalgaon-425001 (M.S.),** the First Party to take up any program mentioned in the MoU. If there is any financial consideration, it will be dealt separately.

### **CLAUSE 3: INTELLECTUAL PROPERTY**

3.1 Nothing contained in this MoU shall, by express grant, implication, estoppels or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.

### **CLAUSE 4: VALIDITY**

- 4.1 This Agreement will be valid for Five years (05). It is expressly terminated by either Party on mutually agreed terms, during which period **Swami Vessels Pvt. Ltd., Jalgaon**, the Second Party, as the case may be, will take effective steps for implementation of this MoU. Any act on the part of **Training Partner or Swami Vessels Pvt. Ltd., Jalgaon**, the Second Party after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MoU.
- 4.2 Both Parties may terminate this MoU upon 30 calendar days' notice in writing. In the event of Termination, both parties have to discharge their obligations.

### **CLAUSE 5: RELATIONSHIP BETWEEN THE PARTIES**

- 5.1 It is expressly agreed that **First Party** and **Second Party** are acting under this MoU as independent contractors, and the relationship established under this MoU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MoU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.



For SSBT's COET

For Swami Vessels Pvt. Ltd., Jalgaon

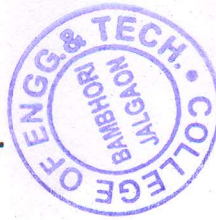
  
Principal

Representative: Dr. Prajitsen G. Damle  
Head, Department of Mechanical Engg.

SSBT's COET, Jalgaon

Head

Mechanical Engineering Department  
SSBT's COET, Bambhori  
Jalgaon, M.S. India





Managing Director

Mr. A. K. Ingale

Swami Vessels Pvt. Ltd.

Jalgaon,



Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the First Party. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Jalgaon (M.S.).



**AGREED:**

For SSBT's COET

For Swami Vessels Pvt. Ltd., Jalgaon

  
27/4/23

Authorized Signatory  
Head

Mechanical Engineering Department  
SSBT's COET, Bambhori  
Jalgaon, M.S. India





Authorized Signatory

<b>SSBT's College of Engineering &amp; Technology</b>	<b>Swami Vessels Pvt. Ltd., Jalgaon</b>
NH- 06, Bambhori Village, Jalgaon - 425001 Maharashtra, INDIA	N -101, MIDC, Ind. Area, Jalgaon - 425003, Maharashtra, India.
Office: 0257-2258391/93/94/95   Fax: 0257-2258392	Contact Details: 9823066781
sscoetjal@gmail.com	Email id: response@swamivessels.com
<a href="http://www.sscoetjalgaon.ac.in/">http://www.sscoetjalgaon.ac.in/</a>	Website:- <a href="https://swamivessels.com/">https://swamivessels.com/</a>



# **MEMORANDUM OF UNDERSTANDING (MoU)**

**BETWEEN**

**SSBT's College of Engineering & Technology,  
NH- 06, Bambhori, Jalgaon - 425001  
Maharashtra  
(Department of Mechanical Engineering)**

**And**

**Hitachi Astemo Brake Systems India Pvt. Ltd,  
NH 6, Bambhori, Taluka: Dharangaon, Jalgaon  
Maharashtra 425002**



## MEMORANDUM OF UNDERSTANDING

This **Memorandum of Understanding** (hereinafter called as the 'MoU') is entered into on this, the (Date) 26 June 2023.

### BETWEEN

**SSBT's College of Engineering & Technology, Bambhori, Jalgaon-425001 (M.S.)** represented herein by its **Principal, Dr. G. K. Patnaik /Representative, Dr. P. M. Solanki, Coordinator**, (hereinafter referred as '**First Party**', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

### AND

**Hitachi Astemo Brake Systems India Pvt. Ltd. Jalgaon** and represented herein by its **Mr. Yogesh Hebalkar**, DGM HR (hereinafter referred to as "**Second Party**", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns). (First Party and Second Party are hereinafter jointly referred to as '**Parties**' and individually as '**Party**')

### WHEREAS:

- A) First Party is a Higher Educational Institution named: **SSBT's College of Engineering & Technology, Bambhori, Jalgaon.**
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.
- D) Both Parties, being legal entities in themselves desire to sign this MoU for advancing their mutual interest.
- E) **Hitachi Astemo Brake Systems India Pvt. Ltd.,** the Second Party is engaged in Business, Manufacturing, Skill Development, Education and R&D

Services in the fields of training programmes were launched with intent to create a pool of skilled software professionals to meet the ever-growing





demands of the needs of technical organizations. **Hitachi Astemo Brake Systems India Pvt. Ltd.**, the Second Party having address; NH 6, Bambhori, Ta. Dharangaon, Dist: Jalgaon, 425001, India Maharashtra. **Hitachi Astemo Brake Systems India Pvt. Ltd.**, in has designed its programmes to build and sharpen the knowledge and skills of IT professionals and students. The courses cater to Mechanical, Civil, Electrical.

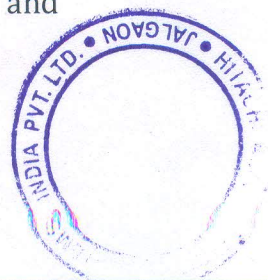
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- 2.1 The budding graduates from the institutions could play a key role in technological up-gradation, innovation and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and





knowledge.

- 2.2 **Curriculum Design:** Second Party will give valuable inputs to the First Party in teaching / training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.
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- 2.9 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein.



- 2.10 There is no financial commitment on the part of the **SSBT's College of Engineering & Technology, Bambhori, Jalgaon-425001 (M.S.)**, the First Party to take up any program mentioned in the MoU. If there is any financial consideration, it will be dealt separately.

### **CLAUSE 3: INTELLECTUAL PROPERTY**

- 3.1 Nothing contained in this MoU shall, by express grant, implication, estoppels or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.

### **CLAUSE 4: VALIDITY**

- 4.1 This Agreement will be valid for Five years (05). It is expressly terminated by either Party on mutually agreed terms, during which period **Hitachi Astemo Brake Systems India Pvt. Ltd.**, the Second Party, as the case may be, will take effective steps for implementation of this MoU. Any act on the part of **Training Partner** or **Hitachi Astemo Brake Systems India Pvt. Ltd.**, the Second Party after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MoU.
- 4.2 Both Parties may terminate this MoU upon 30 calendar days' notice in writing. In the event of Termination, both parties have to discharge their obligations.

### **CLAUSE 5: RELATIONSHIP BETWEEN THE PARTIES**

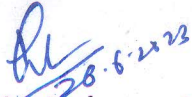
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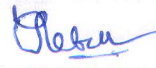
For SSBT's COET

For **Hitachi Astemo Brake  
Systems India Pvt. Ltd.,**

  
Principal  
Representative: **Dr. P. P. Damle**  
Head, Department of Mechanical Engg.  
SSBT's COET,  
Jalgaon

**Head**  
**Mechanical Engineering Department**  
**SSBT's COET, Jalgaon**  
**M.S. India**



  
DGM HR  
Mr. Yogesh Hebalkar  
**Hitachi Astemo Brake  
Systems India Pvt. Ltd.,**  
Jalgaon



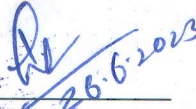
Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the First Party. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Jalgaon (M.S.).

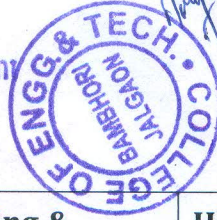


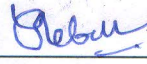
**AGREED:**

For **SSBT's COET**

For **Hitachi Astemo Brake Systems India  
Pvt. Ltd.,**

  
26.6.2023  
Authorized Signatory  
**Head  
Mechanical Engineering Department  
SSBT's COET, Bambhori  
Jalgaon, M.S. India**



  
Authorized Signatory



<b>SSBT's College of Engineering &amp; Technology</b>	<b>Hitachi Astemo Brake Systems India Pvt. Ltd.,</b>
NH- 06, Bambhori Village, Jalgaon - 425001 Maharashtra, INDIA	NH 6, Bambhori, Taluka: Dharangaon, Dist: Jalgaon, 425001, Maharashtra, INDIA
Office: 0257-2258391/93/94/95   Fax: 0257-2258392 sscoetjal@gmail.com	Contact Details: 9272536443 <a href="mailto:Yogesh.Hebalkar@hitachiastemo.com">Yogesh.Hebalkar@hitachiastemo.com</a>
<a href="http://www.sskoetjalgaon.ac.in/">http://www.sskoetjalgaon.ac.in/</a>	<a href="http://www.hitachiastemo.com">www.hitachiastemo.com</a>